



EMBRAER MALAYSIA REPORT FORESEES POTENTIAL FOR OVER 100 NEW ROUTES WITHIN MALAYSIA AND THE REGION

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In conjunction with its participation of the Selangor Aviation Show, Embraer released its Malaysia report which shows how regional jets can enable the opening of over 100 new routes within Malaysia and the region.

Raul Villaron, Asia Pacific Vice-President for Embraer Commercial Aviation, commented: “As travel demand recovers, we see unique opportunities for Malaysia to enhance its connectivity domestically and regionally. However, it must also make business sense for airlines; Airlines are facing tough challenges such as higher fuel prices and an increasingly competitive operating environment, making it imperative to right-size aircraft capacity to passengers.”

Embraer also identifies the need for 150 new aircraft under 150 seats over the next 20 years in Malaysia. Regional aircraft of this size will complement larger aircraft prevalent in the country and enhance the viability of establishing new routes or increasing the frequency of existing routes. This includes the boosting of direct connectivity within Peninsula Malaysia, as well as connectivity between cities in Peninsula Malaysia to Sabah and Sarawak.

In the previous edition of the Selangor Aviation Show, Embraer displayed its E195-E2 commercial jet, demonstrating how the aircraft's low operating costs, superior performance and low fuel and noise emissions can add value to Malaysia's aviation landscape. The E195-E2 is the world's most efficient and sustainable single-aisle aircraft and seats up to 146 passengers.

Regional jets like Embraer's E-Jets E2 family of aircraft (the E190-E2 and E195-E2) possess ideal attributes that enable airlines to grow their route network, and to drive passenger traffic to its hubs. The E2 has up to 25% reduced trip cost than a new generation narrow-body aircraft commonly seen in Malaysia while maintaining seat cost parity, and this will improve the competitiveness of an airline.

Embraer's E-Jets have been a prominent feature at major air hubs across the world. Airlines such as KLM, Lufthansa, British Airways, Japan Airlines and all major US carriers have deployed the E-Jets to grow its routes and to feed traffic to its air hubs. Regional airlines across the globe, including Bamboo Airways in Vietnam also operate E-Jets to establish routes to and from secondary and tertiary cities.

Embraer's Malaysia report can be found at: <https://www.embraercommercialaviation.com/media-downloads/documents/#49-184-selangor-aviation-show-2022>

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