



AEGEAN AIRLINES FIRMS UP ORDER FOR 30 A320NEO FAMILY AIRCRAFT

News / Airlines, Manufacturer



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Purchase agreement follows MoU signed in March 2018

Greece's biggest airline, AEGEAN Airlines, has firmed up an order for the purchase of 30 A320neo Family aircraft at a ceremony in Athens.

The purchase agreement, comprising 10 A321neos and 20 A320neos, was signed by AEGEAN Chairman Eftichios Vassilakis and Airbus Chief Executive Officer Tom Enders.

It follows an earlier Memorandum of Understanding signed in March 2018. Currently, AEGEAN operates a fleet of 49 Airbus aircraft (37 A320s, 11 A321s and 1 A319).

Eftichios Vassilakis, Chairman of AEGEAN stated: "Our agreement with Airbus augments AEGEAN's capacity for development along with a trusted, long standing partner. We invest in the bestselling A320neo Family to enhance our competitiveness and to further improve our service offering to our passengers. We believe in the ability of our people to excel in

what they do and they deserve to have the best hardware for the job.”

“AEGEAN Airlines is a great example of a resilient and superbly managed airline. It has weathered the country’s financial crisis and come out of it much stronger than before. Moreover, AEGEAN’s customer focus and attention to service excellence have made the company one of the most awarded airlines in terms of customer satisfaction,” said Tom Enders, Airbus Chief Executive Officer. “We are extremely proud AEGEAN has selected Airbus to boost the efficiency of their future fleet.”

The A320neo Family incorporates the very latest technologies including new generation engines and Sharklets, which together deliver at least 15 percent fuel savings at delivery and 20 percent by 2020. With nearly 6,100 orders received from 100 customers, the A320neo Family has captured some 60 percent share of the market.

24 JUNE 2018

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