



EASYJET ADDS FOUR NEW PARTNER AIRLINES TO 'WORLDWIDE BY EASYJET' DISTRIBUTION SERVICE

News / Airlines



New partner airlines with complimentary networks join Worldwide by easyJet, selling stand-alone tickets on easyJet's website.

- **Italian long haul airline NEOS signed up to offer flights from Italy to a range of exciting holiday destinations in Africa, Asia, the Caribbean and the Middle East**
- **Guernsey's airline Aurigny signed up as a partner airline provides Channel Island services**
- **Exclusive French business-class carrier La Compagnie offers direct connection between Paris Charles de Gaulle and New York**
- **Corsair to offer flights from Paris Orly to a variety of long-haul destinations across Africa, the Caribbean and Indian Ocean**
- **'Worldwide by easyJet' to be included in Google Flights**

easyJet, Europe's leading airline, has today announced additional partners for its 'Worldwide by easyJet' product, which launched this month. Stand-alone tickets on behalf of four new partner airlines will be on sale by the end of the year.

The Italian long-haul airline NEOS serves a wide range of long haul leisure destinations in Africa, Asia, the Caribbean and the Middle East from Italian airports including Milan Malpensa, Rome Fiumicino, Verona and Bologna; Guernsey's airline Aurigny offers Channel Island services; French carrier La Compagnie carries business travellers between Paris and New York; and a further French airline Corsair flies from Paris to long haul destinations across Africa, the Caribbean and the Indian Ocean.

These new partners – which together carry nearly 3 million passengers every year and will open up 30 regional and long-haul destinations to easyJet's network - operate complementary networks to easyJet and will allow easyJet passengers to easily book onward flights, for example, from Milan Malpensa to Madagascar or from London Gatwick to Guernsey.

NEOS, Aurigny, La Compagnie and Corsair will now have access to one of the biggest travel websites in Europe, easyJet.com, which had around 360m visits in the past twelve months. All four airlines have signed distribution partnerships to sell the partners' standalone flights on easyJet's website.

At the same time, customers will be also able to seamlessly connect their easyJet flight with Aurigny's flights using the GatwickConnects product.

easyJet has confirmed plans for its flights and the Worldwide product to be included in Google Flights. easyJet flights will go live in the coming weeks with Worldwide and easyJet holidays to follow.

Peter Duffy, Chief Commercial Officer for easyJet, commented:

"The response to Worldwide by easyJet has been fantastic and we are excited to be meeting more latent customer demand through today's new partnerships. The take up from customers in Jersey gives us confidence that we will see similar demand from Guernsey following our partnership with Aurigny. Partnering with NEOS, LaCompagnie and Corsair further extends the range of destinations we can serve our European customers and we will be working with our partners to roll-out the self-connect product to relevant airports."

Aldo Sarnataro, Chief Commercial Officer for NEOS, commented:

"NEOS is proud to be the first Italian airline to join the Worldwide programme by easyJet. We have been working hard to deliver high standard services to leisure travellers and are excited to host more connecting passengers on our Dreamliners to the nicest places in the world."

Aurigny Commercial Director Malcolm Coupar said:

"We are really excited to be involved in this new initiative with Gatwick's biggest carrier easyJet.

It is great news for people in Guernsey and will help reduce their worries about missing connecting flights. It will also help to promote Guernsey as a holiday and short breaks destination to the millions of visitors to the easyJet site, and make it easier to book a ticket to Guernsey from the wide range of places served by easyJet from Gatwick.”

Jean Charles Périno, EVP Commercial and Marketing for La Compagnie, commented:

“La Compagnie has created a unique position between Paris-CDG and New York with its low fare, all-business class experience. It already goes beyond Paris and New York since self-connectors represent more than 8% of our total customer base: partnering with worldwide by easyJet is a great accelerator for La Compagnie to reach new customers beyond Paris. We are very proud to be one of the first French airlines to join this ambitious program.”

Julien Houdebine, EVP Network, Alliances and Revenues said:

“Corsair International is very excited about future collaboration at Orly airport with easyJet in the Worldwide project. Connecting our long haul flights to the easyJet network to Europe and French province is a great opportunity for our clients. The connecting demand is very strong to all areas for our network: Caribbean (French West Indies and Cuba), Indian Ocean (Reunion, Mauritius, Mayotte, Madagascar), Africa (Senegal and the Ivory Coast) and Canada (Montreal). Developing an optimal connecting product for our clients is a priority.”

The launch earlier this month was a first step and easyJet will now continue to sign up other airlines up to Worldwide by easyJet.

‘Worldwide by easyJet’ is the first global airline connections service by a European low fares airline. easyJet has leadership positions at more of Europe’s major airports, flying on more of Europe’s 100 largest routes than any other airline - making it the most attractive European short haul airline not currently providing connectivity.

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